

GROW YOUR BEVERAGE BUSINESS WITH THE VERSATILITY OF SINGLE-SERVE CUPS



WHY SINGLE-SERVE CUPS?

Expand sales opportunities with the fastest-growth beverage format in foodservice¹

Complement traditional large-format brewing with a convenient and flexible option

Ensure patron satisfaction with the personalization and consistent quality of fresh-made drinks



SINGLE-SERVE CUPS ARE PERFECT FOR:

CUSTOMER TYPES

NEEDS/OPPORTUNITY

- | | |
|----------------------|------------------------------------|
| • Small business | • Office coffee service |
| • Bars and taverns | • Late-night/convenience |
| • Restaurants | • Ease for specialty beverages |
| • Hotels/lodging | • In-room, catering, meeting rooms |
| • Casinos/recreation | • Hospitality areas, VIP lounges |

Source: StudyLogic, 2014



100% ARABICA COFFEE
• DISTINCTIVE TEA •



CAPPUCCINO • COCOA • CIDER

Give your customers the **FREEDOM TO CHOOSE** from the full line of **Caza Trail™** and **Grove Square™** single-serve beverages.

- Distinctive selection to satisfy a range of customer needs
- 100% Arabica coffee beans and tea leaves sourced from the world's best growing areas
- Precision-blending process ensures great results every time

Brand	Description	BVF #	DOT #
CAZA TRAIL COFFEE	4/24 Ea Breakfast Blend	12G-6983-4221	577111
	4/24 Ea Breakfast Blend Decaffeinated	12G-6984-4221	577118
	4/24 Ea French Roast	12G-6987-4221	577109
	4/24 Ea Dark Roast	12G-6988-4221	577112
	4/24 Ea Donut Lovers Blend	12G-7713-4221	577110
	4/24 Ea Donut Shop Blend	12G-7515-4221	577119
	4/24 Ea Medium Roast - Coastal Blend	12G-6981-4221	577113
	4/24 Ea Kona Blend	12G-7516-4221	577117
	4/24 Ea House Blend	12G-6985-4221	577121
	4/24 Ea Medium Roast - Extra Bold	12G-7512-4221	577122
	4/24 Ea Colombian Roast	12G-7706-4221	611386
	4/24 Ea Hazelnut	12G-6990-4221	577115
	4/24 Ea French Vanilla	12G-6989-4221	577120
	4/24 Ea Gingerbread	12G-7514-4221	577124
4/24 Ea Pumpkin Spice	12G-7513-4221	577123	
CAZA TRAIL TEA	4/24 Ea English Breakfast Black	12G-7785-4221	594619
	4/24 Ea Herbal Harmony	12G-7788-4221	594622
	4/24 Ea Sunrise Black	12G-7786-4221	594620
	4/24 Ea Traditions Earl Grey	12G-7787-4221	594621
	4/24 Ea Green Tea	12G-7784-4221	594618
	4/24 Ea Sweet Iced Tea & Lemonade	12G-7790-4221	594624
	4/24 Ea Sweet Iced Tea	12G-7789-4221	594623
CAZA TRAIL HOT CHOCOLATE	4/24 Ea Organic	12G-7804-4221	594628
GROVE SQUARE HOT CHOCOLATE	4/24 Ea Milk Chocolate	12G-2649-4652	551055
	4/24 Ea Dark Chocolate	12G-7530-4652	551226
	4/24 Ea Mocha	12G-7794-4652	594625
	4/24 Ea Salted Caramel Chocolate	12G-7519-4652	594616
	4/24 Ea Variety Pack - Salted Caramel/Irish Cream	50G-7521-4652	577126
GROVE SQUARE CAPPUCCINO	4/24 Ea French Vanilla	12G-7945-4652	551056
	4/24 Ea Hazelnut	12G-7946-4652	551058
	4/24 Ea Caramel	12G-7951-4652	551059
	4/24 Ea Pumpkin Spice	12G-7518-4652	577125
GROVE SQUARE APPLE CIDER	4/24 Ea Spiced Apple Cider	12G-7064-4652	551061
	4/24 Ea Caramel Apple Cider	12G-7067-4652	551062
GROVE SQUARE TEA	4/24 Ea Chai Latte	12G-7796-4652	594626



Your path to a complete single-cup program starts with coffee and specialty beverages from **Bay Valley Foods**.

Contact your sales representative for more information or to place an order.

1-800-558-4700 | www.bayvalleyculinary.com/ssb/purchasing-options

¹ Study Logic, NAMA State-of-the-Industry Report (Base: Total Foodservice/OCS Consumption Outside the Home).

² "In Pod We Trust: Global Beverage Analyst Charts Single-Cup Coffee Surge," Vending Times, 2014.