

TreeHouse Foods Overview and Capabilities



Our Purpose



**Engage & Delight
One Customer
at a Time**

Refined Values Guiding TreeHouse's Organization

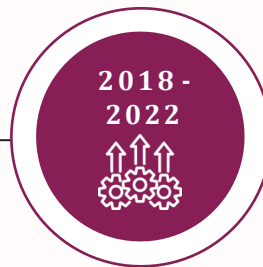


Successfully Executed on Transformation to Create a Stronger TreeHouse



Private Brand Aggregator

Decentralized holding company focused on driving growth through M&A and broadening portfolio.



Operational Excellence

Efficient and effective integrated operating company with realigned portfolios and centralized sales and operations.



Focused Category Leader

Focused company building depth in growth categories and driving balanced growth through category leadership, strategic customer partnerships, and selective M&A.

Powerhouse in Snacking & Beverage



\$3.45b

2022 Revenue

200+

Customers

25

Manufacturing Sites
Across North America

16

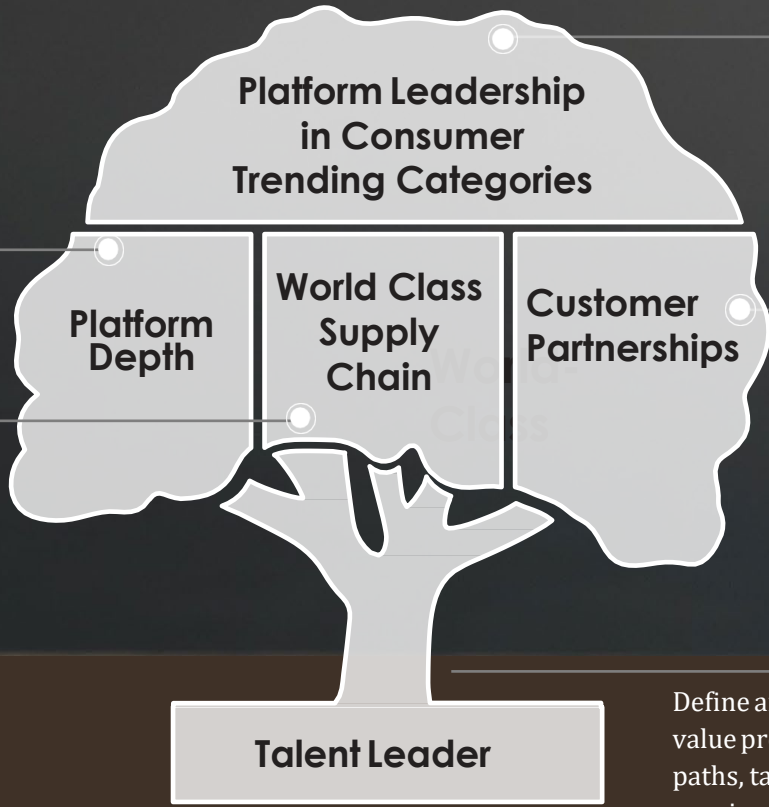
Snacking & Beverage
Categories

7,500

Team Members

- Brantford, Ontario, Canada
- Cambridge, Maryland
- Carrollton, Texas
- Cedar Rapids, Iowa
- Chicago, Illinois
- Delta, British Columbia, Canada
- Dallas, Texas
- Dixon, Illinois
- Forest Park, Georgia
- Faison, North Carolina
- Georgetown, Ontario, Canada
- Green Bay, Wisconsin
- Hanover, Pennsylvania
- Manawa, Wisconsin
- New-Hampton, Iowa
- Ogden, Utah
- Princeton, Kentucky
- Pecatonica, Illinois
- Richmond Hill, Ontario, Canada
- South Beloit, Illinois
- Tonawanda, New York
- Womelsdorf, Pennsylvania
- Wayland, Michigan
- Lancaster, Pennsylvania
- Kitchener, Ontario, Canada

TreeHouse Strategy



Invest to be a top 3 player in scale, growth and platform relevant capabilities.

Create an end-to-end supply chain that seamlessly integrates plan, source, make, and deliver to execute against platform objectives while maintaining superior service, quality and cost effectiveness.

Develop and maintain leading positions across platform territories. Build capabilities to ensure platform competitive position while building scale value for THS.

Prioritize the right customers for THS portfolio, exceed service level expectations, and co-create solutions where strategic partners require it.

Define and implement a compelling employee value proposition (EVP), that includes career paths, targets & rewards, and talent practices required for building a pipeline of top talent.



TreeHouse Foods Executive Leadership Team



STEVEN OAKLAND

Chairman, Chief Executive Officer and President



PATRICK O'DONNELL

*Executive Vice President,
Chief Financial Officer*



KRISTY N. WATERMAN

*Executive Vice President, Chief Human Resources
Officer, General Counsel and Corporate Secretary*



SCOTT TASSANI

*Executive Vice President, Business
President and Chief Commercial Officer*



AMIT PHILIP

*Senior Vice President,
Chief Strategy and Growth Officer*



STEVE LANDRY

*Senior Vice President,
Chief Operations Officer*



SEAN LEWIS

*Senior Vice President,
Chief Customer Officer*



TreeHouse

Products & Capabilities



Coffee

A SAMPLING OF WHAT WE OFFER:



NEW

Foodservice coffee

- Frac pack 1.25oz – 5oz
- Urn pack 8oz – 13oz
- Bulk ground and whole bean 2lb – 20lb

Caza Trail Brand:

- Donut
- Breakfast Blend
- Dark Roast
- Colombian
- French Roast
- House

Grove Square Brand:

- French Vanilla Cappuccino
- Milk Hot Cocoa
- Chai Latte
- Apple Cider

CAZA TRAIL

OTHER

FOODSERVICE COFFEE



PACKAGING OPTIONS

24ct, 44ct & 100ct

Pickles

A SAMPLING OF WHAT WE OFFER:



DILL PICKLES
Wholes, Minis, Spears, Cross Cuts, Sandwich Slices, Hamburger Chips

SWEET PICKLES
Bread & Butter Chips, Sandwich Slices, Cubes, Gherkins, Midgets

HOT & SNAPPY PICKLES
Spears, Chips

INFUSED FLAVORS
Coming Soon!
Buffalo & Ranch

RELISH
Hot, Dill, Sweet

SAUERKRAUT

*Also available:
Clean Label
& Organic,
non GMO*



PACKAGING OPTIONS

JAR

PAIL



10, 16, 24,
32oz Glass



46, 64oz
Glass



1 G
Glass



1 G Plastic



5 G

Peppers

A SAMPLING OF WHAT WE OFFER:



JALAPEÑO PEPPERS
Slices, Diced

BANANA PEPPERS
Slices (Hot & Mild)

PEPPERONCINI
Wholes and Sliced

SWEET BELL PEPPERS
Strips

**HOT CHOPPED
PEPPER RELISH**

PACKAGING OPTIONS



16oz Glass Jar



1 G
Plastic Jar

Cheese Sauce

A SAMPLING OF WHAT WE OFFER:

FLAVORS

Nacho Cheese Sauce

Jalapeño Cheese Sauce

Aged Cheddar Cheese Sauce

Mild Cheddar Cheese Sauce

Monterey Jack Cheese Sauce



PACKAGING OPTIONS

CAN PILLOW POUCH FITMENT POUCH



15oz & #10 Can 60oz 107oz 106oz 140oz 160oz

Pudding

A SAMPLING OF
WHAT WE OFFER:

PUDDINGS

- Banana
- Butterscotch
- Chocolate
- Milk Chocolate
- Lemon
- Tapioca
- Rice
- Vanilla



PACKAGING
OPTIONS



#10 Can

Hot Cereal



A SAMPLING OF WHAT WE OFFER:

TRADITIONAL

Old Fashioned Oats
Quick Oats

STEEL CUT

Trad'l Steel Cut Oats
Quick Steel Cut Oats
Instant Steel Cut Oats

INSTANT OATMEAL

Regular
Maple & Brown Sugar
Peaches & Cream
Strawberries & Cream
Bananas & Cream
Apple Cinnamon
Cinnamon Spice
Cranberry Flax
Raisin Date Walnut
Variety Packs
Seasonal Flavors

OVERNIGHT OATS

Apple Cinnamon
Blueberry Flax
Mixed Berry

GRITS

Original
Quick
Butter
Cheese

PACKAGING OPTIONS

POUCH CUP BOX CANISTER



Also available
in Clean Label
& Organic



Refrigerated Dough

A SAMPLING OF WHAT WE OFFER:

- Biscuits
- Pie Crusts
- Cinnamon Rolls
- Crescent Rolls
- Cookie Dough
- Pizza Dough



PACKAGING OPTIONS

CARDBOARD TUBE

POLY BAG/TUBE



7.5oz



8oz



10oz



12oz



12.4oz



15oz



16oz



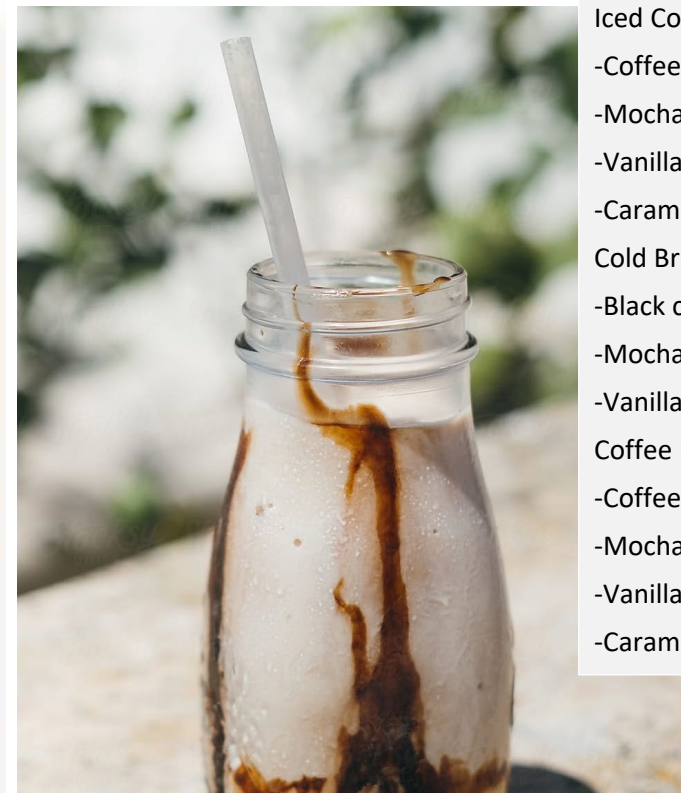
16oz



16.5oz

Ready-to-drink Beverages

A SAMPLING OF WHAT WE OFFER:



- Iced Coffee Latte
- Coffee
- Mocha
- Vanilla
- Caramel
- Cold Brew (unswtnd)
- Black coffee
- Mocha
- Vanilla
- Coffee Energy Drink
- Coffee
- Mocha
- Vanilla
- Caramel

PACKAGING OPTIONS

GLASS BOTTLES	CANS	TETRA PAK
 <p>9.5oz - 13.7oz - 11oz</p>	 <p>16oz - 7oz - 8oz</p>	 <p>16.6oz, 32oz, 48oz</p>

Griddle

A SAMPLING OF WHAT WE OFFER:



Available:

- Pancakes
- Toaster Waffles

Pending capacity:

- Flat-bottom waffle (Sandwich carrier) "fingered" & square
- Mini waffles
- Belgian waffles (round & square)
- Buffet waffles

PACKAGING OPTIONS

RETAIL



6ct, 8ct, 10ct, 12ct cartons

FOODSERVICE



Bulk 24ct - 60 ct cartons



Lofthouse Thaw & Sell Cookies

**A SAMPLING OF
WHAT WE OFFER:**



- Frosted Sugar Cookies
- Wire Cut Cookies
- Rotary Shaped Cookies
- Shortbread Cookies
- Cake Bites

PACKAGING OPTION

THAW & SELL



2-pack tray w/ film



6ct, 10ct, 12ct



20ct, 57ct party trays

BULK

88ct - 180ct



Crackers & Ready-to-eat Cookies

A SAMPLING OF WHAT WE OFFER:



- Saltine crackers
- Entertainment crackers
- Water crackers
- Cheese crackers
- Graham crackers
- Animal crackers
- Sandwich Crème Cookies (chocolate, golden cream, mint, etc.)
- Wire Cut Cookies (chocolate chip, chewy chocolate chip)
- Snack sizes (sandwich cremes, graham bears, cheese crackers, mini chocolate chip, mini vanilla wafers, animal crackers)

PACKAGING OPTIONS

BOXES



5oz – 14.4oz cartons



BULK



8.8 – 16.7 lb
bag in box
crackers

SNACK



12cnt/1oz bags
18cnt/0.78oz bags

Pretzels

A SAMPLING OF WHAT WE OFFER:



Pretzels

New

Seasoned Pretzel Twists

- **Original**
- **Honey Mustard**
- **Cinnamon Sugar**
- **Dill/Pickle**

-Traditional twists
(Regular and mini)

-Sticks

-Waffles

-Peanut butter filled

-Enrobed

-Mini pretzel balls

-Unsalted peanut butter filled dog treats

PACKAGING OPTIONS

PRETZELS



18lb – 30lb
bag in box



24oz – 40oz
jars



1.5oz – 48oz
bags

Candy

A SAMPLING OF WHAT WE OFFER:



Peanut Butter Filled Cups:

- Milk Chocolate
- Dark Chocolate

Mini Peanut Butter Filled Cups:

- Milk Chocolate
- Dark Chocolate
- Low-melt option for baking

Also available in bulk 20-40 lb bag-in-box:

Dark & Milk Chocolate Crumbles/Inclusions



PACKAGING OPTIONS

Poly Pillow Bag



3.5oz

SURP



12-16oz

Private Label graphics lead-time 26 weeks

Coffee Creamer

A SAMPLING OF WHAT WE OFFER:

Non-dairy creamers with a variety of oil sources: Sunflower, Palm, Coconut, etc.

Flavored options: French Vanilla, Hazelnut, etc.

Retail, Foodservice and Industrial options



PACKAGING OPTIONS

RETAIL/FOODSERVICE



6oz – 36oz jars

BULK



50 lb bags
Bulk totes

Other Blends

A SAMPLING OF WHAT WE OFFER:

Drink sticks:

- Lemonade
- Strawberry
- Wild Berry

Bulk beverage mix:

- Iced Tea w/lemon
- Cappuccino

Instant non-fat dry milk (retail & bulk)



PACKAGING OPTIONS

DRINK STICKS



6ct, 8ct, 10ct, 12ct cartons

CANNISTERS



1lb – 4.62lb

POUCHES



9.6oz – 64oz

Broth

A SAMPLING OF WHAT WE OFFER:



Flavor / Formula Options

Beef – 32oz and 48oz

- Organic & Conventional
- Broth
- Stock
- Bone
- Reduced Salt
- Unsalted

Chicken – 32oz and 48oz

- Organic & Conventional
- Broth
- Stock
- Bone
- Reduced Salt
- Unsalted

Vegetable – 32oz and 48oz

- Organic & Conventional
- Broth
- Stock
- Reduced Salt



32oz Aseptic
Carton

32oz Aseptic
Carton

32oz Aseptic
Carton

48oz Aseptic
Carton

Thank you

